

## Mobile Insurance & Purvis Commerical

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### Retailer Supplemental Application

Retailer Name: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

Loc # \_\_\_\_ Address: \_\_\_\_\_

#### Sales Information

1. Annual Gross Sales: \$ \_\_\_\_\_
2. Annual Payroll\*: \$ \_\_\_\_\_ \* Payroll minus Payroll for Officers \$ \_\_\_\_\_
3. Annual cost of subcontractors \$ \_\_\_\_\_
4. Number of employees \_\_\_\_\_
5. Do you carry Work's Comp on your employees?  Yes  No
6. Estimated # of Units sold each year: \_\_\_\_ Manufactured Homes \_\_\_\_ Modular Homes \_\_\_\_ Used Homes
7. Number of homes sold in past 12 months on "Spec" \_\_\_\_\_
8. Number of Annual Broker Transactions \_\_\_\_\_ Annual Brokered Sales \$ \_\_\_\_\_
9. Do you carry loans for customers? \_\_\_\_\_
10. Are greater than 90% of your used homes 1995 or Newer?  Yes  No
12. Have you ever entered into a written Hold Harmless agreement with any manufacturer?  Yes  No
13. List the Home Manufacturers you represent: \_\_\_\_\_  
\_\_\_\_\_

#### Operations

14. Percentage of Subcontracted work performed for you that you obtain proof of insurance listing you as additional insured? \_\_\_\_\_%
15. What percent of Home Delivery & Set-up / Installation is subcontracted \_\_\_\_\_%
16. Any subcontracted operations other than Delivery or Installation?  Yes  No  
If yes, please explain type of work or operation: \_\_\_\_\_
17. Do you build Sheds / Decks / Carports / Garages?  Yes  No
18. Do you deliver Homes for others?  Yes  No
19. Do you own or operate a crane or boom truck?  Yes  No
20. Indicate percentage of Delivery by Owned Vehicles \_\_\_\_\_%
21. Any drivers under the age of 21?  Yes  No
22. Refurbish / Repair Used Homes?  Yes  No if yes annual cost \_\_\_\_\_
23. Modular Set-up / Installation?  Yes  No
24. Do you do any work on furnaces, electrical or plumbing?  Yes  No

25. Any units sold built prior to 1976?  Yes  No \_\_\_\_\_ Qty.
26. Do you take units in on trade:  Yes  No If yes, please list number for each per year?  
 \_\_\_\_\_ Mobile/Modular Homes \_\_\_\_\_ Autos \_\_\_\_\_ Motor Homes \_\_\_\_\_ Boats  
 Other – Describe \_\_\_\_\_
27. Number of homes taken to shows? \_\_\_\_\_ Number of shows \_\_\_\_\_
28. Do you sell used Autos, Trucks, Motor Homes?  Yes  No  
 If so, # sold during past year? \_\_\_\_\_
29. Are all Display Units equipped with sturdy non-skid steps with handrails?  Yes  No
30. Display Area: Paved  Gravel  Walk ways  Other \_\_\_\_\_
31. Parking Lot: Paved  Gravel  Other \_\_\_\_\_
32. Storage Area: Paved  Gravel  Other \_\_\_\_\_
33. Fencing: 100% fenced with locked gates  Storage only fenced  Display Storage area fenced   
 Partially fenced  not fenced
34. Lighting: Type and area of lighting \_\_\_\_\_
35. Model Homes spaced greater than 10 feet apart?  Yes  No

**Loss History**

To the best of your knowledge please list any insurance claim(s) for the prior 4 years:

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**The undersigned hereby represent that all of the questions answered in this questionnaire have been reviewed and understand the representations made herein.**

Insured Signature \_\_\_\_\_ Date \_\_\_\_\_

Agent Signature \_\_\_\_\_ Date \_\_\_\_\_

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